

# Solutions for Global Financial Institutions

## CONFIDENCE, STABILITY, STRENGTH: WELCOME TO CANADA

Today's market environments hold challenges for global financial institutions, including evolving regulation, expanding capital requirements and a persistently low interest rate environment. Canada continues to shine brightly in global estimation, offering robust market infrastructure, efficient settlement mechanisms, a stable financial sector and an effective regulatory environment.

### CANADIAN ASSET SERVICING SOLUTIONS

- Canadian sub-custody
- Canadian correspondent banking\*
- Broker-dealer clearing
- Securities lending\*\*
- Brokerage\*
- Investment fund services
- MIS (NEXEN, STP scorecard, trade match, report card)
- Data analytics\*\*

\*Provided by CIBC

\*\*Provided by BNY Mellon

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Our Canadian-based executive team and more than 1,600 employees across Canada help us provide clients with a rich understanding of the Canadian market and how market changes may impact clients and their stakeholders. CIBC Mellon employees actively engage with a wide range of Canadian industry associations and regulatory bodies, helping us provide on-the-ground perspective to help clients navigate the complexities of the unique Canadian market and regulatory environment.

Amid global challenges, investors into Canada are seeking to tap into the strength and stability of our markets while mitigating risks.

Global financial institutions active in Canada continue to seek a highly capable asset servicing supplier that can provide insight, execution and outstanding client service.

### CANADA'S LEADER IN ASSET SERVICING

Exclusively focused on Canada, CIBC Mellon offers global asset servicing technology, local market insights and relentless commitment to the client service experience. CIBC Mellon holds more than C\$2 trillion of assets under administration on behalf of Canadian institutional investors and global institutional investors into Canada.

Powered by our parent companies CIBC and BNY Mellon, CIBC Mellon offers global financial institutions and other global investors:

- Canadian asset servicing solutions
- Banking and brokerage solutions in Canada\*
- Local market knowledge
- Flexible and robust technology
- Financial strength and stability
- Award-winning securities lending team
- Far-reaching global scale and relationships

## THE CIBC MELLON ADVANTAGE

By choosing CIBC Mellon, clients can benefit from stable long-term support through transparent communication and reporting, operational excellence and secure parent companies. Our company is well-capitalized and financially stable with strong credit ratings from Moody's and DBRS, as well as capital ratios well in excess of regulatory requirements.

We are focused on driving initiatives that support continuous improvement across our operations. Our proactive relationship management team works to identify and resolve issues before they impact your accounts.

Clients can leverage our scale in Canada and synergies with BNY Mellon. CIBC Mellon is part of the BNY Mellon global network with more than US\$37.3 trillion in assets under custody and/or administration as at June 30, 2020, with access to over 100 markets.

We are a central source in the Canadian marketplace for global financial institutions connecting asset servicing with the combined product breadth of CIBC and BNY Mellon. Clients benefit from BNY Mellon's ongoing investment into technology, powering our products and services. We leverage the global relationships and capabilities of BNY Mellon to service financial institutions and we continue to earn and retain sub-custody business.

Through CIBC Mellon and CIBC, global investors can access a consolidated cash clearing and custody offering featuring:

- Automatic account sweeping: consolidate overnight securities and treasury/commercial cash balances
- Notional pooling service: calculate interest across multiple accounts for the same group
- Competitive pricing and interest rates

## QUALITY EXECUTION AND TRANSPARENT REPORTING

CIBC Mellon leverages a real-time link to Canada's central securities depository, providing automated pre-matching of securities transactions. SWIFT gives you a real-time link to our robust corporate actions platform, and facilitates immediate receipt, acknowledgment, and accurate execution of your corporate action instructions, mitigating the risks associated with this type of activity.

CIBC Mellon's quality execution and transparent reporting can help global participants manage cash and securities to meet liquidity requirements and rapidly report information back to investors and other stakeholders. With dependable execution and operational excellence, rely on CIBC Mellon to provide you with operational efficiency, strong service and valued insights to help you explore the many opportunities available in Canada.

**CIBC MELLON**

➤ A BNY MELLON AND CIBC JOINT VENTURE COMPANY<sup>SM</sup>

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